Appointment Sheet

Week Ending _____ to _____

Prospect	Phone	Call Date	Appt. Date	Appt. Type	Date Completed	Resched. Date	Outcome	In the Funnel

Follow-up Codes: P = Plan N = No F = Funnel T = Ticket * = Appt. kept R = Resheduled S = Sale E = Corp. Event

2L = 2nd Look K/O = Kick off H/S = Health Seminar P/P = Product Preview M/S = Motives/Skin Care W = WebSite TR = Transitions