

Personal Tally Sheet

Call X

Week #	Week Ending	Talked To	Calls Made	Appts. Booked	Completed Appts	Plans Shown	New Customers	Tickets Sold	# In the Funnel	New Sign-ups	New Prospects	Personal Followup Do NOT Report
1												
2												
3												
4												
5												
6												
7												
8												
9												
10												
11												
12												
13												
14												

Follow-up Codes: P = Plan N = No F = Funnel T = Ticket * = Appt. kept R = Resheduled S = Sale E = Corp. Event \$ = Tools
 2L = 2nd Look K/O = Kick off H/S = Health Seminar P/P = Product Preview M/S = Motives/Skin Care W = WebSite TR = Transitions